## Local Market Update for February 2018

A Research Tool Provided by the Colorado Association of REALTORS®



## **Basalt**

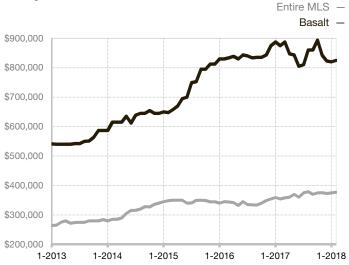
| Single Family                   | February |             |                                      | Year to Date |             |                                      |
|---------------------------------|----------|-------------|--------------------------------------|--------------|-------------|--------------------------------------|
| Key Metrics                     | 2017     | 2018        | Percent Change<br>from Previous Year | Thru 02-2017 | Thru 2-2018 | Percent Change<br>from Previous Year |
| New Listings                    | 0        | 6           |                                      | 3            | 10          | + 233.3%                             |
| Sold Listings                   | 0        | 2           |                                      | 1            | 2           | + 100.0%                             |
| Median Sales Price*             | \$0      | \$1,800,000 |                                      | \$1,100,000  | \$1,800,000 | + 63.6%                              |
| Average Sales Price*            | \$0      | \$1,800,000 |                                      | \$1,100,000  | \$1,800,000 | + 63.6%                              |
| Percent of List Price Received* | 0.0%     | 91.0%       |                                      | 86.3%        | 91.0%       | + 5.4%                               |
| Days on Market Until Sale       | 0        | 176         |                                      | 196          | 176         | - 10.2%                              |
| Inventory of Homes for Sale     | 53       | 45          | - 15.1%                              |              |             |                                      |
| Months Supply of Inventory      | 13.0     | 8.8         | - 32.3%                              |              |             |                                      |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo                 | February  |           |                                      | Year to Date |             |                                      |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|-------------|--------------------------------------|
| Key Metrics                     | 2017      | 2018      | Percent Change<br>from Previous Year | Thru 02-2017 | Thru 2-2018 | Percent Change<br>from Previous Year |
| New Listings                    | 6         | 9         | + 50.0%                              | 9            | 14          | + 55.6%                              |
| Sold Listings                   | 3         | 4         | + 33.3%                              | 9            | 11          | + 22.2%                              |
| Median Sales Price*             | \$420,000 | \$502,500 | + 19.6%                              | \$455,000    | \$499,000   | + 9.7%                               |
| Average Sales Price*            | \$405,000 | \$601,000 | + 48.4%                              | \$564,536    | \$519,980   | - 7.9%                               |
| Percent of List Price Received* | 96.4%     | 97.4%     | + 1.0%                               | 98.2%        | 98.4%       | + 0.2%                               |
| Days on Market Until Sale       | 82        | 221       | + 169.5%                             | 71           | 184         | + 159.2%                             |
| Inventory of Homes for Sale     | 50        | 21        | - 58.0%                              |              |             |                                      |
| Months Supply of Inventory      | 7.0       | 3.2       | - 54.3%                              |              |             |                                      |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



## Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

